

The logo for LP Building Products, featuring the letters 'LP' in a large, white, sans-serif font with a registered trademark symbol, set against a dark blue background.

BUILDING PRODUCTS



The Ten Commandments of Business

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BUILD WITH US.®

1. People are our greatest source of value added....the only real sustainable competitive advantage.

1 Peter 4: 8-9

Above all, let your love for one another be intense, because love covers a multitude of sins. Be hospitable to one another without complaining. As **each one has received a gift, use it to serve one another** as good stewards of God's varied grace.

1 Cornithians 12: 7-10

To each individual the manifestation of the Spirit is given for some benefit. To one is given through the Spirit the expression of **wisdom**; to another the expression of **knowledge** according to the same Spirit; to another **faith** by the same Spirit; to another gifts of **healing** by the one Spirit; to another **mighty deeds**; to another prophecy; to another discernment of Spirits; to another varieties of tongues; to another interpretation of tongues.

John 15:13

"Greater love has no one than this, **that someone lay down his life for his friends.**"

2. We always know less than we think we know all the time....everything is always harder than we think it will be...there is always another side to the story. Collins said...confront the brutal reality and be disciplined.

Proverbs 18:13

He that answers a matter before he hears, it is folly and shame unto him.

I Corinthians 9:24-27

Do you not know that in a race all the runners run, but only one receives the prize? So run that you may obtain it. Every athlete exercises self-control in all things. So I do not run aimlessly; I do not box as one beating the air. **But I discipline my body and keep it under control**, lest after preaching to others I myself should be disqualified.

Proverbs 25:28

A man **without self-control** is like a **city broken** into and left without walls.

Proverbs 15:22

Plans fail for lack of counsel, but **with many advisers** they succeed.

3. Demonstrating value is more important than having it.

James 2: 14-17

What good it is, my brothers, if someone says he has faith but does not have works? Can that faith save him? If a brother or sister has nothing to wear and has not food for the day, and one of you says to them, “Go in peace, keep warm and eat well,” but you do not give them the necessities of the body, what good is it? So also **faith of itself, if it does not have works, is dead.”**

4. Calling on customers goes a long way to creating demand for our products.

Ephesians 2:3,4

Let nothing be done through strife or vain glory; but in lowliness of mind **let each esteem others better than themselves**. Look not at every man on his own things, but every man also on the things of others.

Matthew 5:41,42

And **whosoever shall compel thee to go one mile, go with him two. Give to him that asks from you**, and from him who would borrow from you, turn not away.

5. The emperor wants to know if he is not wearing any pants....also known as authentic leadership.

Proverbs 16:13

Kings take pleasure in honest lips; they **value a man who speaks the truth.**

Philippians 2:6-9

Who, being in very nature God, did not consider equality with God something to be grasped, but **made himself nothing**, taking the very nature of a servant, being made in human likeness. And being found in appearance as a man, he **humbled** himself and became obedient to death, even death on a cross! Therefore God exalted him to the highest place.

James 4:6b

God resists the proud but gives grace to the humble.

Matthew 18:4

Whosoever therefore will **humble himself as a little child**, the same is greatest in the kingdom of heaven

6. Time usually works against you.

Proverbs 6:9-11

How long will you lie there, you sluggard? When will you get up from your sleep?

A little sleep, a little slumber, a little folding of the hands to rest, and **poverty will come on you** like a bandit.

Ephesians 5:15-17

Be very careful, then, how you live, not as unwise but as wise, making the most of every opportunity, **because the days are evil**. Therefore do not be foolish, but understand what the Lord's will is.

7. Teamwork is hard work.

Ecclesiastes 4:9-12

Two are better than one, because they have a good reward for their toil. For if they fall, one will lift up his fellow. But woe to him who is alone when he falls and has not another to lift him up! Again, if two lie together, they keep warm, but how can one keep warm alone? And though a man might prevail against one who is alone, two will withstand him, a **threefold cord is not quickly broken**.

1 Corinthians 12:20-23

As it is, there are **many parts, yet one body**. The eye cannot say to the hand, “I have no need of you,” nor again the head to the feet, “I have no need of you.”

8. Great execution beats great strategy every time...but when all else fails, read the directions.

James 2:14, 17-18

What good is it, my brothers, if someone says he has faith but does not have works? But someone will say, “You have faith and I have works.” Show me your faith apart from your works, and **I will show you my faith by my works.**

James 1:23-25

For **if anyone is a hearer of the word and not a doer**, he is like a man who looks intently at his natural face in a mirror. For he looks at himself and goes away and at once forgets what he was like. But the one who looks into the perfect law, the law of liberty, and perseveres, being no hearer who forgets **but a doer who acts, he will be blessed in his doing.**

9. One conversation.

Philippians 2: 2-4, 14-16

Complete my joy by being of the same mind, with the same love, united in heart, thinking one thing. Do nothing out of selfishness or out of vainglory; rather, humbly regard others as more important than yourselves, **each looking out not for his own interests, but also everyone for those of others**....Do everything without grumbling or questioning, that you may be blameless and innocent, children of God without blemish in the midst of a crooked and perverse generation, among whom you shine like lights in the world, as you hold on to the word of life, so that my boast for the day of Christ may be that I did not run in vain or labor in vain.

1 Corinthians 1:10

I appeal to you, brothers, by the name of our Lord Jesus Christ, **that all of you agree, and that there be no divisions among you, but that you be united in the same mind and the same judgment.**

10. Communicate. Communicate. Communicate.

Ephesians 4:15

Instead, **speaking the truth in love, we will grow** to become in every respect the mature body of him who is the head, that is, Christ.

John 14:1-4

“Do not let your hearts be troubled. You believe in God; believe also in me. My Father’s house has many rooms; if that were not so, would **I have told you that I am going there to prepare a place for you?** And if I go and prepare a place for you, I will come back and take you to be with me that you also may be where I am.
You know the way to the place where I am going.”

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